

# BURLINGTON

# CANADA

## BUSINESS WITHOUT BOUNDARIES





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# Proudly Amongst The Best In The Greater Toronto Area

“

Burlington is a vibrant, friendly city that balances rural beauty and urban living with a small-town feel. Companies choose to base their operations in Burlington because it's where their employees want to be. We offer friendly, safe neighbourhoods, a stunning waterfront downtown, ample indoor and outdoor recreational spaces and programming, and great schools.

We're also close to Toronto and the U.S. border, and you'll find 20 post-secondary institutions that are a 1-hour drive from us. If you are considering relocating or expanding your business in Canada, I would like to personally invite you to discover Burlington and everything we have to offer. You won't be disappointed.”

**Marianne Meed Ward,  
Mayor of Burlington**





# WELCOME TO BURLINGTON, CANADA

WHERE YOU CAN TRULY HAVE IT ALL

45 minutes west of Toronto, on the north shore of Lake Ontario, lies Burlington. We are a city of safe neighbourhoods, protected rural spaces and natural beauty. Here, you will find a backdrop for a thriving economic and technological infrastructure, one that provides every opportunity for your startup or business expansion.

**Crime  
Severity  
Index (CSI)**

Burlington (23.95)

National Avg. (78.10)

① Based on data reported by Canada Crime Index



## Canada's #1 Community

Rated by Maclean's Magazine

## 95% of Residents

rate their quality of life as  
"Good" or "Excellent"



### 213km

Of trails including the Niagara Escarpment, a UNESCO World Biosphere Reserve and the Bruce Trail, Canada's oldest and longest marked footpath.

### 127

Parks including Spencer Smith Park with its Japanese Sakura Trees and 10,000 square foot pond Rotary Centennial Pond.

### 20 min

Every Resident lives within a 20-minute walk to a park or green space.

### 3

Home to three of Canada's top 100 festivals including Sound of Music, The Children's Festival and Canada's Largest Ribfest.

## SUSTAINABLE AND SAFE

You'll be living, working and playing in one of the safest municipalities in Canada, a city that is home to vibrant neighbourhoods and countless activities and attractions. In addition, more than half of Burlington is greenbelt used for agriculture, natural heritage and recreational purposes. We are also working to be net carbon neutral by 2050.

## ATTRACTIVE BUSINESS INCENTIVES

We're offering new business incentives for those looking to develop land in Burlington. There are also provincial and federal programs available that provide businesses with funds needed for research initiatives, hiring and training, immigration support, technology innovation, and more.



## OUR UTILITY RATES



### Electricity

\$0.093 per kWh  
\$0.11 per kWh

① Dependant on usage



### Water & Wastewater

Monthly service charge  
dependent on meter size

① Additional cost of \$3.1535/m<sub>3</sub>



### Natural Gas

Variable rate starting at  
\$0.12941/m<sub>3</sub>

① Additional service cost of  
\$0.34488/m<sub>3</sub>

## COMPETITIVE TAX RATES

**Burlington has lower tax rates compared to other similar municipalities\***

**1.8%**

**Office Municipal Tax Rate:**  
20% lower than others

**2.5%**

**Large Industrial Tax Rate:**  
30% lower than others

\*Based on comparisons to five similar municipalities in the GTHA.

## LOW COST OF BUSINESS

### Rental Rates

- 3rd lowest industrial rental rate of \$17.72/sq ft
- 2nd lowest office gross rental rate of \$29.98/sq ft

### Development Charges

- 3rd lowest for office and industrial development at \$30.65/sq ft



# TAP INTO UNLIMITED POTENTIAL

Locating your business in Burlington means access to one of the highest educated workforces in the region, top post-secondary institutions and mentorship opportunities. Here, we can provide your business with the skilled talent you need to grow your and thrive.



## HIGHLY EDUCATED CITY

- 76% of residents have a post-secondary education.
- 20 post-secondary institutions within a 1-hour drive.
- Established relations with local post-secondary institutes that can help your business with a direct talent pipeline.



## A DIVERSE WORKFORCE

- Labour pool of 4.5 million people within 45-minute commute.
- Our city is optimized for multi-sector strength, with a well-balanced mix of employment opportunities.
- Burlington is a Global Skills Strategy partner, which is an initiative led by the Canadian government, to help innovative businesses fill gaps in their workforce from abroad.



GO Transit  
Express  
Service to  
Toronto

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With a population of 187,000 and a GDP of \$10.8 billion, there are over 134 Million People within a 500-mile radius.



## LARGE SCALE TRANSPORTATION NETWORK



THREE MAJOR  
HIGHWAYS



INTL. & PRIVATE  
AIRPORTS



CARGO RAILWAY  
NETWORKS



GO TRANSIT  
COMMUTER  
STATIONS



SEA PORT  
ACCESS



CANADA/US  
LAND BORDER  
CROSSINGS

## LOCALLY ENGAGED, GLOBALLY COMPETITIVE

Burlington is located in one of the most densely populated and industrialized regions in Canada. Toronto, Ontario's capital and the second-largest finance centre in North America, is only a 45-minute drive away.

Niagara Falls and the U.S. border are less than an hour away by car, making Burlington a prime location for businesses to thrive.



In Burlington, you'll find a collaborative, pro-business culture—enabling companies from around the globe to tap into the resources and support they need to grow and thrive.

## BURLINGTON'S KEY INDUSTRIES



### Clean Technologies

#### Areas of Expertise:

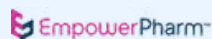
- Water treatment and equipment
- Waste management and recycling
- Engineering (water industry projects)
- Engineering or consulting services



### Biomedical & Life Sciences

#### Areas of Expertise:

- Research and development for new technologies
- Medical device manufacturing
- Bioengineering and biopharmaceutical development
- Pharmaceutical manufacturing



### Food & Beverage

#### Areas of Expertise:

- Food and beverage manufacturing, processing and packaging
- Supply chain and services technology
- Wholesale and retail operations
- Research and development





Burlington is open for business. In 2023, the City issued 1,175 business licenses, and we directly supported over 150 new businesses, assisting with over 320 customer service requests.



## Professional & Technical Services

### Areas of Expertise:

- Insurance carriers
- Accounting firms
- Engineering services
- Architectural services
- Scientific and technical consulting services
- Management consulting

**Deloitte.** **MNP**



## Information & Communication Technology

### Areas of Expertise:

- Computer systems design and related services
- Communications and equipment manufacturing
- Software publishing
- Smart tech
- Property tech
- Sensors

**evertz**

**COGECO**



**Endress+Hauser**  
People for Process Automation



## Advanced Manufacturing

### Areas of Expertise:

- Composites
- Aerospace
- Robotics & process engineering
- Additive manufacturing
- Automotive parts manufacturing and design

**EAT•N**  
Powering Business Worldwide

**FSI** FORMULA SOLUTIONS INC.

**URtech**

**WeatherTech®**





## WELCOMING THE CULTIVATED B TO BURLINGTON

The Cultivated B is a subsidiary of German company InFamily Foods. With Cultivated B as one of three core corporate pillars, InFamily Foods is a leading international supplier of protein solutions. The facility will develop and produce bioreactors from 500 mL ranging up to 25,000 litres, as well as photobioreactors and high-precision devices for cellular agriculture and precision fermentation.

Additionally, approximately 20,000 square feet of the building will become a dedicated innovation hub, offering small and medium sized cellular agriculture and other biotech companies access to laboratory space, bioreactors, and other resources to test and scale their products.



**\$69M**  
**Economic  
Impact**

**200+**  
**Jobs Created**

Burlington Economic Development and Tourism helped ensure The Cultivated B had a smooth ride locating in Burlington through support with:

- Development facilitation
- Investment strategy
- Navigating Government funding
- Hiring support
- Partnership with post-secondary institution





## NOTABLE EXPANSION: ABS MACHINING



Founded in 1971 by Tony Bosco, ABS Machining has grown into a global leader in high-precision machining, supporting OEMs across the mining, hydro, oil & gas, nuclear, and military sectors. With over 180 skilled, high-paying jobs created and a \$50M+ investment into local developments and machinery assets, ABS continues to make a major economic impact—over \$150M—in Burlington.

Currently undertaking a 250,000 sq. ft. expansion, the company's Burlington footprint will soon total 340,000 sq. ft. of manufacturing space and 10,000 sq. ft. of offices. Initial occupancy is expected by 2027, following a planned construction start in Q3 2026.

*"Working with Burlington Economic Development [and Tourism] has been a major benefit in expanding our manufacturing capabilities," says Infrastructure Planner Michael Vanderweide. "Their support has helped us build valuable connections, grow our workforce, and access government funding for new technologies."*

**\$150M+**  
Economic  
Impact

**180+**  
Jobs Created

**250k**  
Sq. Ft.  
Expansion

# TechPlace

WHERE THE BEST IN TECH CONNECT



A Home for  
Your Startup



Resources &  
Mentorship



Private Offices &  
Meeting Rooms



Workshops &  
Networking Events



Champions of  
Your Success

**We bring the space — our co-location partners bring the programming and services you need to grow your business in Canada, all under one roof.**

- Discover a community where you belong. Settle into your own private office space, access meeting rooms, event space, and more!
- Connect with our post-secondary partners across Southern Ontario.
- Attend exclusive events to grow your network, make connections and promote your business.



“Feedback Solutions has a growing number of customers in the GTA and has the opportunity to expand into the US and Europe. We really needed a collaboration space to keep organized and respond to the demands of customers and potential investors – the facility is perfect for us and the team at TechPlace are incredibly supportive.

David Whalley  
Co-Founder, Feedback Solutions



# Soft Land at TechPlace

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## About Soft Landing

Our Soft Landing program fast-tracks support for eligible international entrepreneurs, helping you navigate immigration and business needs to seamlessly integrate into the Canadian market.

Expanding to a new country starts with building the right connections. TechPlace offers access to a thriving network of over 500 members, professional workspace with a mailing address, and exclusive programs and events to support your success.



**“We knew right away that TechPlace was the right choice for us because it’s ideally situated within a technology corridor — close to Toronto, and also close enough to the largest concentration of egg farms in Ontario.”**

Daniel Duarte  
CEO, Expertic PGS Technologies Inc.

## Give Your Business a Place to Call Home

LaunchPad Offices at Competitive Rates

- Private office with 24/7 access
- Company logo
- Private wired and wireless network
- Mail services
- Company logo on TechPlace website
- Promotion through newsletters and marketing campaigns
- Invitations to ecosystem events
- Opportunities to participate as panelists or guest speakers in community discussions



SCAN TO LEARN MORE



# We're Your Growth Partner.

We pride ourselves on delivering exceptional service and value. Let's talk one-on-one about how you can locate and grow your business in one of Canada's most innovative and connected cities.

Considering global expansion? Take advantage of the fact that we're centred in Canada's largest consumer market. Canada is the only G7 nation with free trade access to the Americas, Europe, and the Asia-Pacific region.

## Our Service Offerings

- ✓ Location Search
- ✓ Building and Development Concierge
- ✓ Demographics and Data
- ✓ Connections to Talent
- ✓ International Soft-Landing Program
- ✓ Industry Connections and Knowledge Sharing
- ✓ Government Funding and Incentives
- ✓ Export Market Development
- ✓ Ribbon Cutting and Ground-Breaking Events



The Burlington Economic Development team understands development projects and helps keep them moving. That's why we decided to build our new \$28-million facility here.

Endress+Hauser Canada Ltd.



# YOUR NEXT EXPANSION OPPORTUNITY AWAITS

## Get In Touch



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## Stay Connected



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